

**Whelen Engineering Company, Inc. #090122-WHL**

Pricing for contract #090122-WHL offers Sourcewell participating agencies:

**Automotive Products**

US customers:

- Discount: 41% off list/MSRP (PL25.0WL & PL25.0PAWL)
- Installation: \$122 per hour cap
- Miscellaneous Supplies: \$174 per Vehicle

US customers - Whelen Cloud Platform WCP

- Discount: None, pricing is Net, no discounts allowed.

Canadian customers:

- 35% off list/MSRP (multiplied by the exchange rate at time of order) (PL25.0WL & PL25.0PAWL)
- Installation: \$122 USD per hour cap (multiplied by the exchange rate at time of order)
- Miscellaneous Supplies: \$174 USD per Vehicle (multiplied by the exchange rate at time of order)

**Mass Notification Products**

US customers:

- Discount: 10% off list/MSRP (Mass Notification List Price 2025)
- Freight: Prepay and Add to the Invoice